

Accelerators for SAP Receivables Management

HighRadius Accelerators for SAP Receivables Management enhance SAP's core functionality and are fully integrated natively into the SAP modules in real-time. These Accelerators play a critical role in business transformation initiatives requiring a strong Return on Investment (ROI). Built on top of SAP Netweaver, all the Accelerators are developed in ABAP and certified by SAP. This keeps customization to a minimum and significantly reduces the risk to project budget and timeline.

Dispute & Collections Accelerator

HighRadius Dispute & Collections Accelerator enhances the SAP Collections & Dispute Management modules. Key functionality includes:

- Workflow template to enforce a standardized business process for each reason-code/category
- Rules-based dynamic routing of deductions to various departments, roles, and users
- Dispute research automation algorithms for carton shortages, concealed shortages, price variance analysis, returns variance analysis, etc.
- Hierarchical approval workflow for write-offs or credit memos based on dollar amount, company code, reason-code, etc.
- Credit Debit Matching engine based on customer specific matching rules
- Automatic capture of proofs of delivery (PODs) from carrier websites and debit memos from customer websites and attachment to SAP transactions

Advanced Correspondence Accelerator

HighRadius Advanced Correspondence Accelerator enhances all SAP Receivables Management modules. Key functionality includes:

- Library of best practice collection & dispute letters and the ability for end-users to create individual correspondence letters dynamically in SAP without requiring Smart Form development
- Ability to automatically send collection correspondence such as past due letters, invoices, PODs, etc. via email and fax en masse directly from SAP
- Ability to mass generate collated claim denial packages for invalid deduction cases including customer denial forms, invoice copies, debit memos, PODs, etc.

Credit Decision Accelerator

HighRadius Credit Decision Accelerator for SAP enhances the SAP Credit Management module. Key functionality includes:

- Integration with third-party credit bureaus, insurance companies, etc.
- Ability for end-users to create a scoring model without requiring custom development
- Trigger credit workflows for 'New Customer', 'Blocked Orders', 'Periodic Review', 'Distressed Financial', 'Approval'
- Credit dashboard to enable instant credit decision making



Benefits	Key Value-driving Features
Reduce days sales outstanding (DSO) by 10%	<ul style="list-style-type: none"> Automated collections correspondence via email/fax allowing frequent touches to the whole portfolio of customers Automatic retrieval and inclusion of proofs of delivery (PODs) in collection activities resulting in faster turnaround
Increase staff efficiency by 30%	<ul style="list-style-type: none"> Automation of standardized collection activities such as providing reminder letters, invoices, POD's, etc. Automation of clerical deduction activities such as POD retrieval, debit memo retrieval, credit debit matching, claim denial package generation, etc. Automatically download credit ratings data from 3rd party agencies directly in SAP Automatically score the whole portfolio of customers periodically, or based on events, resulting in significant reduction of judgment-based manual credit evaluation
Increase deduction recovery rate by 10%	<ul style="list-style-type: none"> Reduce resolution cycle-time, resulting in higher collection rates on invalid deductions Workflow-based collaboration between roles and departments Reduce write-off levels Eliminate settlements with customers
Reduce bad-debt write-offs	<ul style="list-style-type: none"> Proactive monitoring & collection activities on all customers Conduct monthly/quarterly credit evaluations versus annually with automated credit scoring Monthly feeds of customer financials/credit agency ratings into SAP and workflow alerts based on negative events

About HighRadius

HighRadius products improve corporate receivables results by modernizing and streamlining credit and collections operations. Our cloud-based solutions for managing credit, cash application, customer deductions, and collections and certified solutions and services for SAP Receivables Management are trusted by some of world's most recognizable brand names. Founded in 2006, HighRadius is based in Houston, Texas and is consistently named one of the city's fastest growing technology companies.

HighRadius Corporation
 2925 Briarpark, Suite# 870
 Houston, Texas 77042
 Phone: (281) 968-4473, Fax: (281) 404-9002
 Web: www.highradius.com



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